

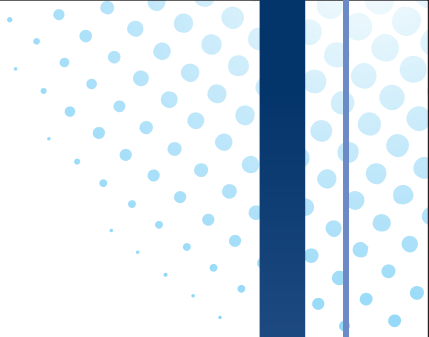
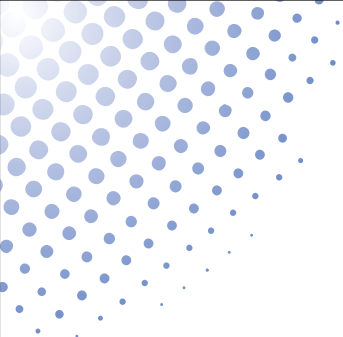
VP
VALOR
PHARMACEUTICALS
ISO 9001:2015 CERTIFIED

Improving Health...
Enhancing Life...



◆ Upcoming Project ◆

VALOR PLANT-2
(Penicillin, Cephalosporin & Biologicals)



“

• • •

Valor Pharmaceuticals exists to build a stronger organization through better medicine. We focus on manufacturing pharmaceutical products with uncompromising quality, proven efficacy, and assured safety. Each product is developed for its specific intended use, reflecting our commitment to excellence and to the health of the communities we serve.

”

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Contents:

1	Chief Executive's Message	1
2	Mission, Vision & Values	3
3	Company History	4
4	Manufacturing & Technical Capabilities	10
5	Global Presence	11
6	Quality Management System	12
7	Distribution Networks	14
8	Marketing Management	15
9	Products	18

CHIEF EXECUTIVE'S MESSAGE:

Valor Pharmaceuticals was established in 2002 with a commitment to manufacture and supply medicines that meet international quality standards while remaining accessible to the Pakistani market. Over two decades, we have built our reputation on therapeutic focus and manufacturing integrity starting with dermatology and expanding into gynecology, general medicine, and nutraceuticals. This progress reflects the trust of healthcare professionals, the dedication of our team, and strong partnerships with suppliers and distributors.

Our focus for the next decade is clear: broaden our therapeutic reach, invest in research and development, and expand selectively into export markets. Quality, affordability, and service will remain the foundation of every decision. We remain committed to delivering value to patients, practitioners, and stakeholders.

RAFIQ AHMED



MANAGING DIRECTOR'S MESSAGE:

We will keep pushing forward, breaking new ground, and seizing emerging opportunities in the research, design, and delivery of healthcare solutions driven by an unwavering commitment to quality and to serving our customers to the very best of our ability.

ISHTIAQ AHMED



DIRECTOR'S MESSAGE

For more than two decades, **Valor Pharmaceuticals** has held to one purpose: improving lives through safe, effective, high-quality pharmaceutical products. What began as a vision for better healthcare has grown into a trusted organization serving healthcare professionals and patients with integrity and excellence. For us, quality is not a regulatory checkbox it is the foundation of everything we do.

As the industry evolves through scientific advances, changing healthcare needs, and tighter regulation, we see these shifts as opportunities to innovate. Our priorities ahead: expand our therapeutic portfolio, deepen our regulatory and export capabilities, and strengthen the systems that protect product integrity from raw material to finished dose alongside the continued growth of the people who make that possible.

KHALID MEHMOOD



MISSION VISION & VALUES



MISSION: »

To develop **safe, effective, and cost-efficient** pharmaceutical products that address **genuine clinical needs** while delivering **value** to customers, employees, and stakeholders.

VISION: »

To become one of Pakistan's **most trusted** pharmaceutical brands, recognized for a **diversified portfolio, consistent quality, and contribution to public health.**



SAFE & RELIABLE



EFFECTIVE
SOLUTIONS



COST-EFFICIENT



PEOPLE
FOCUSED



BETTER HEALTH
BRIGHTER FUTURE

VALUES: »

1. Healthcare Accessibility

Deliver essential medicines at affordable prices without compromising clinical outcomes.

2. Bioequivalent Excellence

Guarantee identical efficacy and safety to brand-name drugs through rigorous scientific testing.

3. Manufacturing Efficiency & Scale

Run high-volume, agile production to ensure reliable supply and rapid response to drug shortages.

4. Rigorous Regulatory Compliance

Maintain zero-tolerance adherence to global cGMP standards across all facilities and processes.

5. Trust & Supply Continuity

Be a transparent, dependable partner ensuring uninterrupted supply to pharmacies, hospitals, and governments



OUR JOURNEY 48 YEARS OF GROWTH

From a single distribution agency in 1978 to a fully integrated pharmaceutical group, our story is one of steady, deliberate growth.



The Al-Hameed Group

1978



Our origins trace back to 1978, when **M/S Al-Hameed Agency** was established as a distributor for a leading national pharmaceutical company.

1984



By 1984 we had incorporated as a private limited company, and in 1992 we took the next step into direct imports, bringing pharmaceuticals, surgical instruments, and disposable medical products into Pakistan to meet the country's growing healthcare needs.



Over the years, we built strong partnerships with trusted manufacturers around the world, including Duo Pharma in Malaysia, MCA Lab in Milan, IHT Iberhospitex and Reig Jofre in Barcelona, and Scanlan International in the USA. These relationships help us ensure quality and consistency across everything we supply. As an **ISO 9001:2015** certified organization, our processes are built around reliability, from sourcing and import through to final delivery.



QUALITY

Committed to the highest quality standards.



RELIABILITY

Built on trust, consistency and accountability.



ON-TIME DELIVERY

Right products, right places, right time.

We have also worked closely with many of Pakistan's key healthcare institutions, including the DGDP of the Pakistan Army, the Federal Government Polyclinic and PIMS in Islamabad, Fauji Foundation Hospitals nationwide, PTCL Medical Services, Social Security Hospitals, Rawalpindi Medical College & Allied Hospitals, and numerous other government and semi-government facilities.

For more than four decades, Al-Hameed Agency has focused on one thing: getting the right pharmaceutical and surgical products to the right places, on time, with full compliance and accountability. Building on that foundation, we later laid the groundwork for our own manufacturing operations taking the next step toward greater control over supply and innovation for Pakistan's healthcare sector.

2002

Manufacturing Begins:

VALOR PHARMACEUTICALS



- **Valor Pharmaceuticals now ranks among Pakistan's leading pharmaceutical companies.** The foundation was laid by the late **Mr. Abdul Hameed**, whose vision, dedication, and hard work built a company committed to producing effective and affordable medicine for all.
- Although **Valor Pharmaceuticals** markets a broad range of products, it is best recognized for its dermatology portfolio, with standout products across creams, ointments, lotions, tablets, sachets, capsules, dry syrups, and soft gels.
- Constant growth comes from a blend of skill and dedicated effort. The environment we provide for our highly qualified, well-trained staff brings out the best in them, giving **Valor Pharmaceuticals** the resources and core competencies to meet the market's expectations and to go beyond them.



We adhere strictly to international quality standards, as befits a pharmaceutical company of our stature. Our manufacturing processes are thoughtfully designed so that quality is built into every step of production, because high-quality medicine is vital to serving our customers well.

“ At **Valor Pharmaceuticals**,
quality is not a target — it is a prerequisite.

To ensure supply reliability, we established our manufacturing facility in Islamabad, with a focused capability in dermatological topical preparations, eye drops, and related dosage forms.



OUR MANUFACTURING CAPABILITY

Islamabad Manufacturing Facility



DERMATOLOGICAL
TOPICALS



EYE DROPS



RELATED DOSAGE
FORMS

2008

Expansion:

Biogen Pharma



Biogen Pharma was established in 2008 in Rawalpindi, with its foundation laid by Mr. Ishtiaq Ahmed, Managing Director. Built on his team's long-standing relationships across the pharmaceutical market, **Biogen Pharma** has never stopped exploring the diversified market requirements of Pakistan and abroad. Under the vision of its expert management, the company has quickly grown to cover all major areas of human and animal health. Our current product areas include:



Gynae Products



Antibiotics



Psychiatric Products.



Veterinary Products



Skin Products.



Cardiology



Antihypertensive

At **Biogen Pharma**, consistent assurance of high quality is our top priority, and we work continually to maintain and improve our own rigorous internal standards.



Factory:

8-km Chakbeli Road, Rawat,
Rawalpindi-Pakistan

2010

Expansion:

Capex Cosmetics & Pharmaceuticals Experts

Building on the success of **Valor Pharmaceuticals** and **Biogen Pharma**, the **Al-Hameed Group** introduced Capex Cosmetics and Pharmaceuticals Experts. We have always been determined to give our customers the best possible products, with quality that rivals the highest global benchmarks; it is this drive and dedication that has made us one of Pakistan's most trusted names in the industry.

Our aim has always been to meet our customers' needs in a cost-effective, reliable, and safe way, achieved by developing close working relationships with our clients, employees, suppliers, and stakeholders. As the cosmetic industry continues to grow rapidly, we remain determined to meet its rising demands and to provide our customers with the top-notch products they rely on every day. Across professions, consistent quality is a direct product of work ethic and at the end of the day, only two things matter to us: people and products.



Biogen Life Sciences

Biogen Life Sciences manufacture, and deliver safe, effective, and affordable pharmaceutical products that improve patient health worldwide.

Biogen Life Sciences is a new Venture of Al-Hameed. It is a sister Concern of Biogen Pharma.

Dosage Forms Include:

- **Penem** (Dry Powder injections)
- **Cephalosporin** (Dry Powder Injections)
- **Cephalosporin** (Oral Dry Powder Suspension)
- **Cephalosporin** (Capsules)
- **Tablet** (General)
- **Capsules** (General)
- **Topicals** (Cream, Ointment, Lotion & Gel)
- **Dry Powder Injection** (Steroid)
- **Dry Powder Injection** (General)
- **Liquid Injection Ampoule**
- **Liquid Injectable Vial** (Infusion)
- **Sachet**
- **Soft Gel Capsule**
- **Mineral & Multivitamin**



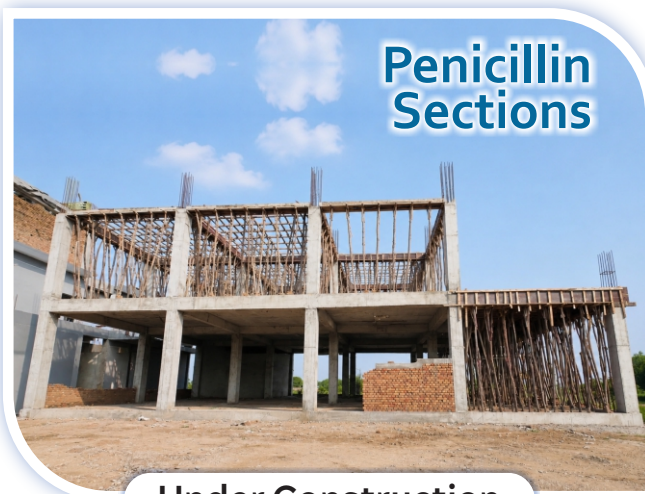
2026-

A Glimpse
of the Future:

VALOR PLANT-2

Currently under development,
Valor Plant-2 is our next-
generation manufacturing facility
designed for increased capacity,
automation, and international
export compliance.

**Penicillin,
Cephalosporin & Biological
sections are in
construction phase.**





MANUFACTURING & TECHNICAL CAPABILITIES:

Valor Pharmaceuticals operates validated facilities for solid dosage forms, semi-solids, and liquids.

CORE CAPABILITIES:

Tablets

Creams & Ointments/Gels

Hard Gelatin and Soft Gelatin Capsules

Lotions

Sachets

Dry Oral Suspension:

Eye Drops and Eye Ointments

Our in-house QC laboratory conducts assay, dissolution, microbiological, and stability testing in accordance with ICH guidelines. All processes are validated and documented for full traceability.



GLOBAL PRESENCE

Sourcing: •

At Valor Pharmaceuticals, we believe great medicines start with great ingredients. Since Pakistan imports most of its APIs and excipients, building the right global partnerships has always been a priority for us. We don't just buy raw materials, we build relationships with suppliers we trust. Every potential partner, whether down the road or across the world, goes through a detailed evaluation by our Quality team, and only those who meet our standards for safety, consistency, and compliance become part of our approved supplier network.

Once materials arrive, they don't go straight to production. Each batch is carefully tested in our labs against both British Pharmacopoeia and USP standards, ensuring every ingredient meets GMP requirements and is fit to go into a medicine that a patient will rely on.

To keep our supply secure and our quality consistent, we source from trusted manufacturers in:



China and India,
for a wide range of
APIs and intermediates



Dubai, UAE,
as a key regional hub



Germany, Spain, and Italy,
for high-purity and
regulated-market ingredients



Malaysia,
for specialty
excipients

We also work closely with local vendors wherever possible, to support the industry here at home. Behind the scenes, our regulatory and import team handles all documentation, DRAP permits, and customs processes to ensure materials reach our Rawalpindi facility on time and in perfect condition.

For us, global sourcing isn't just about procurement, it's about our responsibility to our patients, to our partners, and to the promise of quality in every product we make.

Global Reach •

We export our pharmaceutical and nutraceutical products to Sri Lanka, Yemen, and Afghanistan through structured, regulatory-compliant channels. Each shipment meets strict international standards for quality and safety, supported by strong distributor partnerships, proper documentation, and dedicated after-sales support ensuring our products reach healthcare providers reliably, wherever they are needed.





QUALITY MANAGEMENT SYSTEM

Valor Pharmaceuticals operates a Quality Management System compliant with WHO Good Manufacturing Practices and aligned with ICH Q10 Pharmaceutical Quality System requirements. The system governs all activities affecting product quality across the product lifecycle.

SYSTEM STRUCTURE

The QMS is based on the ICH Q10 model:

Process Performance & Product Quality Monitoring:

Critical quality attributes and process parameters are monitored to maintain a validated state of control.

Corrective and Preventive Action (CAPA):

Deviations, out-of-specification results, and complaints are investigated to root cause. CAPA effectiveness is verified.

Management Review:

Senior management reviews quality metrics, product quality reviews, and CAPA status at defined intervals to ensure continual improvement.

GMP-Compliant Operations:

All manufacturing and testing activities are conducted under documented procedures that comply with WHO GMP and DRAP requirements. Key elements include:

Change Control:

Formal evaluation and approval are required prior to implementation of any change affecting product quality.



Deviation Management:

Unplanned events are recorded, investigated, and closed with documented justification.



Document Control:

Master documents, batch records, and data comply with ALCOA+ principles for data integrity.



Supplier Qualification:

Raw materials and services are sourced only from qualified and audited suppliers.



Training:

Personnel are trained on GMP, SOPs, and role-specific requirements. Training records are maintained.



QUALITY ASSURANCE & RELEASE

The Quality Assurance department operates independently of production. Batch release occurs only after review of manufacturing and testing records confirms compliance with specifications and regulatory requirements.

CERTIFICATIONS



GMP
certified
manufacturing
facilities



ISO 9001:2015
Quality
Management
System



Licensed by the
Drug Regulatory
Authority of Pakistan

This system provides assurance that products are consistently manufactured to meet predefined quality standards, regulatory requirements, and patient needs.



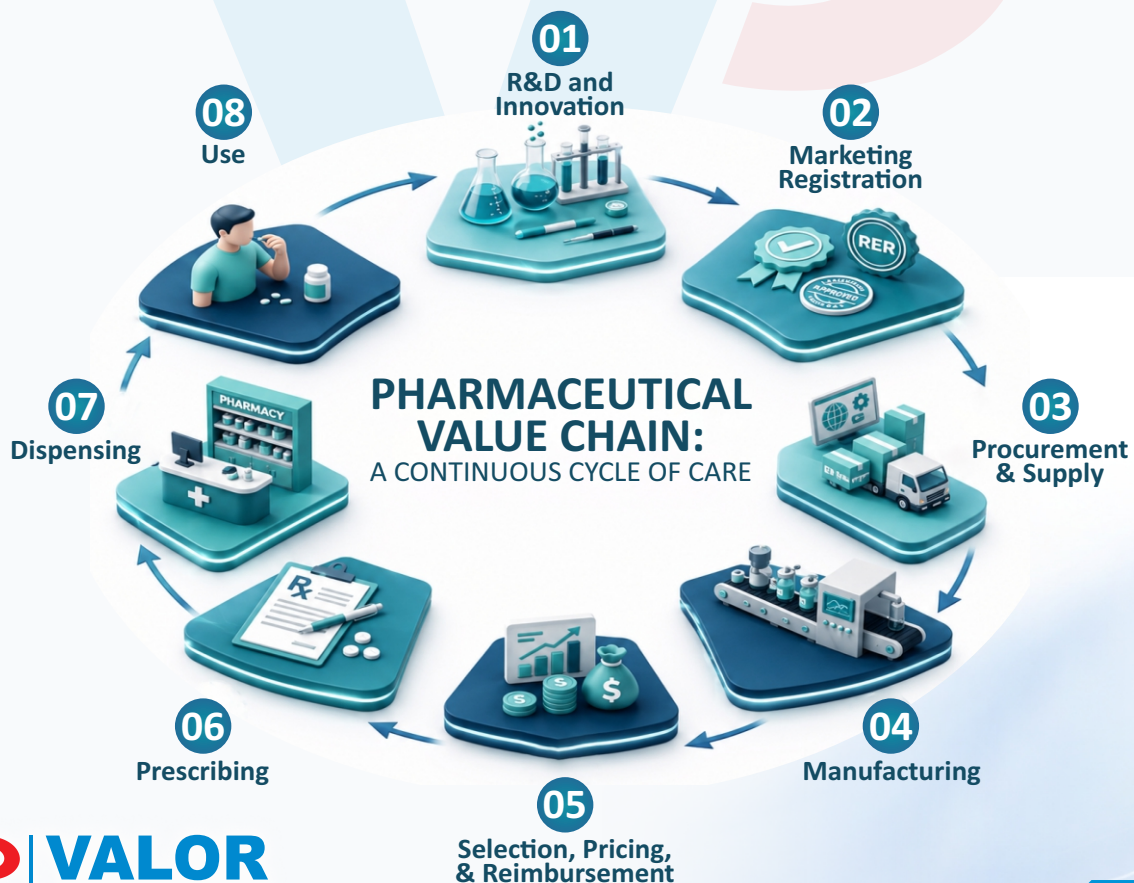
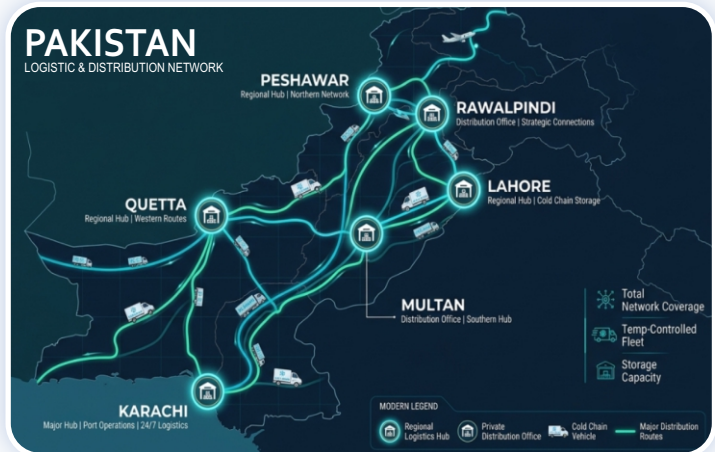
QUALITY IS OUR PROMISE. PATIENT WELL-BEING IS OUR PURPOSE.

DISTRIBUTION NETWORK

Valor Pharmaceuticals maintains a strong nationwide presence across Pakistan, with regional offices in **Lahore, Karachi, Peshawar, and Rawalpindi** forming the backbone of our operations. Complementing these offices, our regional distribution hubs located in Islamabad/Rawalpindi, Quetta, Multan, Gilgit, and Muzaffarabad extend our reach into every corner of Pakistan, ensuring that even remote and geographically challenging areas remain consistently supplied. Within our high-volume markets, **private distribution**

offices in Lahore, Karachi, and Peshawar give us direct inventory control, allowing for faster dispatch and more responsive service where demand is greatest. Every office and hub operates under controlled temperature and humidity conditions to preserve product quality, and is supported by a dedicated field force of medical representatives and area managers who maintain strong, consistent engagement with healthcare

providers on the ground. Together, this network enables us to deliver products to pharmacies and hospitals within 24 to 72 hours across Pakistan including institutional clients such as DGDP Army, PIMS, FG Polyclinic, and Fauji Foundation Hospitals, underscoring the reliability and trust that define our distribution capabilities.



Safe & Effective Therapy for

- Childhood Atopic Dermatitis as young as 3 months of age.
- Scalp psoriasis in adults (Scalp Oil).

MARKETING MANAGEMENT



OUR RANGE. OUR FOCUS. YOUR TRUST.

Our range spans core dermatology, advanced skin care, Child care, women's health, wound management, surgery, and specialty therapeutics organized into 3 dedicated marketing groups. This isn't just structure for efficiency. This is how we ensure the right product reaches the right doctor through proper channels.

WHAT THIS LOOKS LIKE IN PRACTICE.



DERMATOLOGY 4 GROUPS

We cover the full spectrum of skin care through four focused teams



Handles the backbone of daily dermatology practice .
Trusted corticosteroids, antifungals, and emollients for managing eczema, psoriasis, and common skin infections



Acne, pigmentation, and aesthetic support,
serving dermatologists managing complex cases
and patients seeking visible results.



Cosmeceuticals and pediatrics,
supporting both adult OTC needs and the delicate skin .



VERTEX 3 GROUPS

Vertex is built around institutional and acute care.



It supports hospitals and surgical centers with
wound management, post-operative care,
and infection control solutions



Pediatrics, delivering safe, effective options for
children's dermatology, ENT, and general pediatric needs.



Hospital formularies and specialists
where clinical outcomes and compliance are critical.



SPECIALIST 2 GROUPS

This is where Valor drives innovation and manages complexity.



It covers neurology, endocrinology, and infectious disease
therapies launched with top-tier specialists and built
from teaching hospitals outward.



Gynecology, consumer care, and metabolic health,
bridging clinical efficacy with patient comfort and adherence.



Together, these 9 focused groups ensure we're not just distributing products — we're delivering **the right therapy to the right physician, at the right time.**



QUALITY



FOCUS



TRUST



PATIENT WELL-BEING

THE VALOR MARKETING FLOW

**A clear structure.
A stronger impact.**

From national strategy to
doctor engagement -
every role drives our success.

1



HEAD OF SALES OPERATIONS

Sets the direction for the whole country. Decides what we launch, where we focus, and how we win.

2



SENIOR REGIONAL MANAGER (SRM)

Knows their zone like the back of their hand. Turns national strategy into regional reality and makes sure nothing falls through the cracks across provinces.

3



REGIONAL MANAGER (RM)

Drives a region and the people in it. Translates targets into daily action, removes roadblocks, and makes sure every launch lands the way it should.

4



ASSISTANT REGIONAL MANAGER (ARM)

The connector. Manages a cluster of Field Managers, jumps in where needed, and keeps execution consistent across cities and towns.

5



FIELD MANAGER (FM)

In the field, with the reps. Joins doctor calls, coaches Territory Managers, and makes sure our message is sharp and our targets are hit.

6



ASSISTANT FIELD MANAGER (AFM)

The support system. Covers gaps, trains new team members, and makes sure even smaller towns don't get left behind when activity spikes.

7



SENIOR TERRITORY MANAGER (STM)

Works with our top doctors. These are the reps who handle complex products and tough questions – the ones doctors trust.

8



TERRITORY MANAGER (TM)

Reps who handle complex products within an assigned territory.

OUR BRAND PRODUCTS

Quality Medicines,
Better Lives



QUALITY
International
Quality Standards



INNOVATION
Advanced
Healthcare Solutions



TRUST
Reliable &
Safe Medicines



CARE
Committed to
Better Health

Derma Smooth
 Product Complex Inconcentrated Spem
 Fluocinolone acetonide (0.01% ... 0.01% w/v)
Topical Steroid in Olive Oil
 120ml

Safe & Effective Therapy for

- 1 Allergic reactions
- 2 As a result of allergic reactions (itching)
- 3 As a result of allergic reactions (eczema)
- 4 As a result of allergic reactions (dermatitis)
- 5 As a result of allergic reactions (dermatitis)
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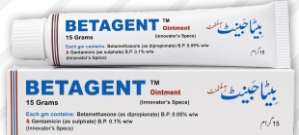
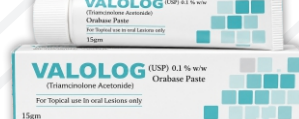
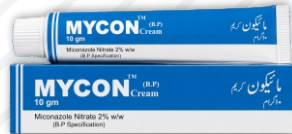
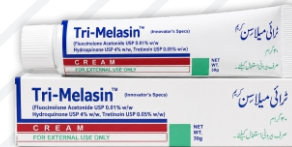
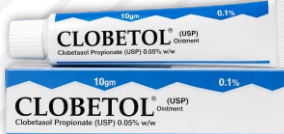
V-PHARM
 V-PHARM
 V-PHARM

Derma Smooth
 Product Complex Inconcentrated Spem
 Fluocinolone acetonide (0.01% ... 0.01% w/v)
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Safe & Effective Therapy for

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V-PHARM
 V-PHARM
 V-PHARM



ANTIDIABETIC

DIVISION

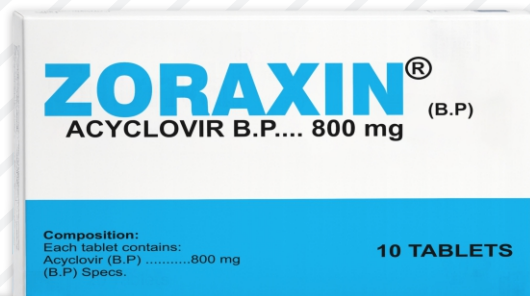
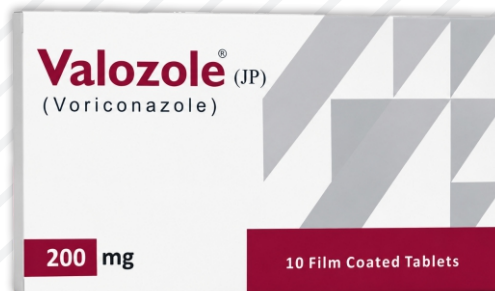
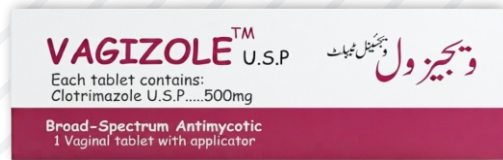
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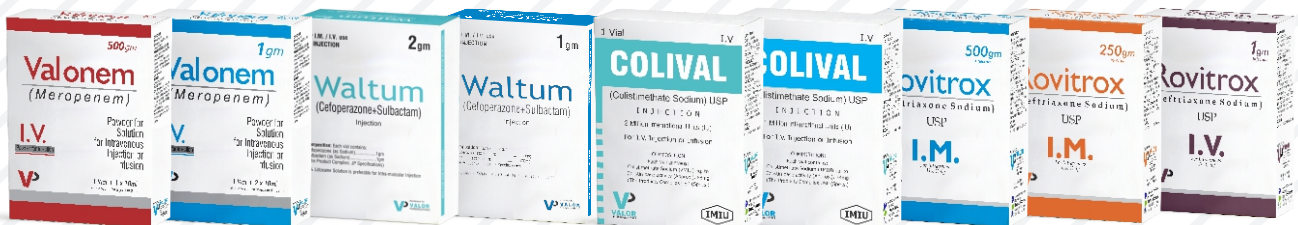
GASTROENTEROLOGY



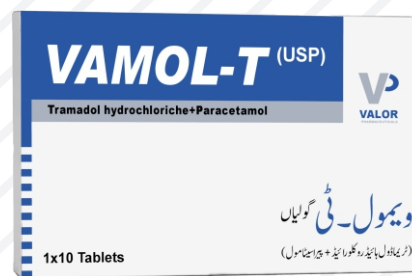
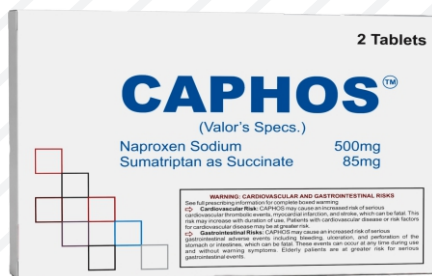
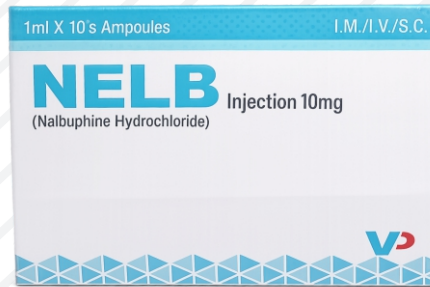
— GYNAECOLOGY —



— ANTIBIOTICS —



ANALGESICS



— ANTI ALLERGIC —



— SUPPLEMENTS —





ISO 9001:2015
CERTIFIED

DRIVING HEALTH FOR A BETTER TOMORROW

VALOR PHARMACEUTICALS HEAD OFFICE



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Address: Plot # 124/A, Industrial Triangle, Kahuta Road, Islamabad
Telephone: +92-51-4491616, +92-51-4491632
E-mail: valor@valor.com.pk
Website: www.valor.com.pk



QUALITY
YOU TRUST



PARTNERSHIP
THAT LASTS



TEAMWORK
THAT DELIVERS



HEALTH
FOR ALL